

Sales Kick-Off 2020

OCTOBER 14-17, 2019 ROSEN SHINGLE CREEK, ORLANDO, FL

Agenda Overview

Monday, October 14

11:30 am – 1:00 pm
1:00 pm – 5:15 pm
6:00 pm – 7:30 pm
7:30 pm – 9:30 pm
Women's Leadership Forum Women's Leadership Forum
General Session
Monday Night Dinner

Tuesday, Oct 15

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8:30 am – 10:30 am	General Session
10:30 am - 11:00 am	Break
11:00 am - 12:30 pm	SMB & Enterprise Sessions
12:30 pm – 1:30 pm	Lunch
1:00 pm – 5:45 pm	Expo and cocktail reception at end of the day
1:00 pm – 5:00 pm	Breakout sessions (1 1/2hr each)
6:30 pm – 9:30 pm	Tuesday Night Vertical Dinner (your choice)

Wednesday, Oct 16

8:30 am – 4:00 pm	Partner Summit (Agenda to follow)
7:00 pm - 11:30 pm	Dinner (with all SKO attendees)

Partner Summit Overview

With a balance between networking and informative sessions, the 2019 Partner Summit promises to start your year with excitement for 2020 and new connections to stimulate your mind and business. Our opening keynote will inspire you and prepare you for the Partner Summit event. You'll hear about the latest in the HCM and WFM space from product marketing, roadmap updates, Workforce Dimensions implementation and integration lessons learned, and more. Plus, you'll have opportunities to network with Kronos subject matter experts, learn more about the technology partners and their solutions, and connect with other Partner Network Partners.

Note: Technology Partners will be breaking into a separate meeting after lunch

Women's Leadership Forum

Empowering, inspiring, educating, and encouraging attendees to achieve their full potential

We will be hosting the ninth annual Kronos Women's Leadership Forum (WLF) as a pre-event to the FY '20 Sales Kick-Off.

This optional event is an opportunity to discuss common business challenges and proactive leadership skills. The forum will provide you with a great opportunity to further strengthen your professional network. To ensure the event is a success, we have incorporated feedback from previous years into building this year's program format.

The event starts at 11:30 a.m. on Monday, October 14, with a lunch followed by a series of tracks you can select based on your interests. The event will conclude with an opportunity to

network and socialize with fellow attendees. All Kronos Employees and authorized Kronos Partners are welcome to attend.

Please note: Some tracks may require enrollment and the completion of pre-work prior to arriving onsite; if so, you will be able to enroll in these sessions via the SKO FY'20 mobile app.

Monday, October 14th (Please arrive on Monday morning, when flights allow) Plan to be in your seat by 11:30 a.m.; lunch will be served from 11:30 a.m. to 12:45 p.m. If you have any questions about the Women's Leadership Forum, please contact: Sarah Watson, Dir, Global Enablement (303) 968-8895.